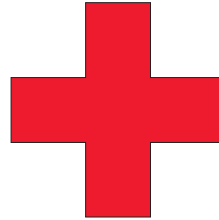


Property Occupier Case Study

Evan Stewart
Systems Management
Accountant
British Red Cross

“The company is not too big, allowing it to provide a personal service and excellent support”



The British Red Cross

We have had Propman from Grosvenor Systems for two and a half years. After an extensive review of systems on the market, we chose Grosvenor on the basis of functionality, cost and the level and quality of support we felt they would deliver. And we have not been disappointed. The company is not too big, allowing it to provide a personal service and excellent support. Unable to attend their annual user group strategy meeting, Grosvenor set up a user group for us individually to show us their future plans for Propman.

One of Propman's functionalities is an occupier based system, which suits our requirements best, unlike many other systems which are biased towards the agency market. It is a logically built system and is very easy to use. The British Red Cross has 1,000 live property records and a similar number of dead/disposed of records. We use Propman on a daily basis for recording details of properties, buying and selling properties, all lease information, rent, rent review information, rates, insurance values, capital values, asbestos etc.

“We are making good time savings through the use of Propman”



“One of Propman’s functionalities is an occupier based system which suits our requirements best, unlike many other systems which are biased towards the agency market. It is a logically built system and is very easy to use”

We are making good time savings through the use of Propman.

We have a strategic plan for each of our properties, which we store on Propman’s notes function. We plan to tailor Propman’s condition survey and job functionality for recording maintenance spending and capturing all the information in one place. It also has the potential to integrate well with both internal and external systems using data warehousing, something we would consider for the future.

One of the goals Grosvenor is moving towards is web-enabling the system which would be of interest to us, although we would have to look at costs.